



# Hello!

**We are a leader in managed technology.  
Your single point of contact for  
all your technology needs.**

# MESSAGE ABOUT OUR SERVICES



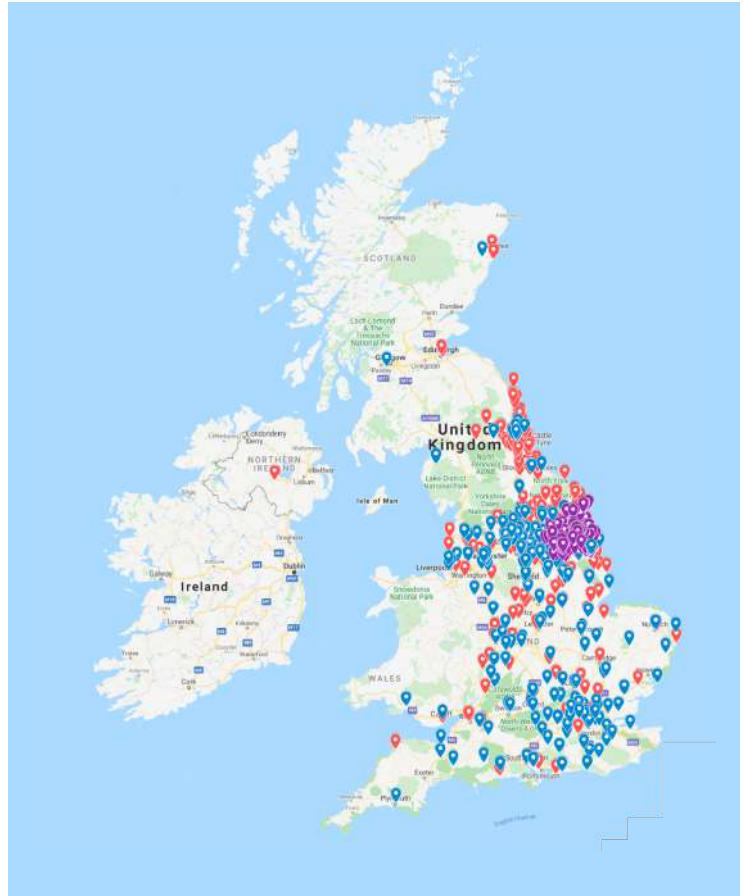
I am extremely proud of the positive culture we have at The One Point. We care deeply about our people and customers.

Our mission is to delight every customer through the delivery of great tech and unrivalled support. No compromises!

We look forward to getting to know you and your business.

**Martin Lauer**

Founder & CEO, The One Point



   Customer head office locations only.

### Address

The View ,  
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### Website

[www.theonepoint.co.uk](http://www.theonepoint.co.uk)

### Phone

01482 420150



Certificate No. 367962021



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# IT Support

Fixed price, unlimited IT Support with inclusive anti-virus, security and remote monitoring.



- ✓ Fixed Cost & All Inclusive
- ✓ Unlimited Helpdesk Support
- ✓ Site Visits Included
- ✓ Cyber Security Experts
- ✓ Anti-Virus Included
- ✓ Offsite Data Cloud Backups Included
- ✓ Remote Monitoring
- ✓ Tailored Provisioning
- ✓ Microsoft Specialists



**"The One Point helped us build a long-term technology strategy"**  
Paul Rice, MD, Hugh Rice



# Business Mobiles

Fixed cost mobile plans with award-winning customer service with daily usage management.



MaaS360



- ✓ Fixed Cost Mobile Plans
- ✓ Multi Award-Winning Customer Service
- ✓ Daily Usage Management
- ✓ Cotermious Agreements
- ✓ Data & Spend Cap
- ✓ Data Sharer Tariffs
- ✓ Sim Only Tariffs
- ✓ 'All You Can Eat' Tariffs
- ✓ Discover IoT Possibilities



"Customer service is excellent"

Jonathon Wells, Director of Finance & Operations, Rollits LLP



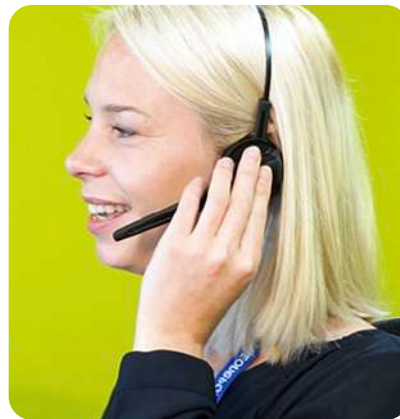
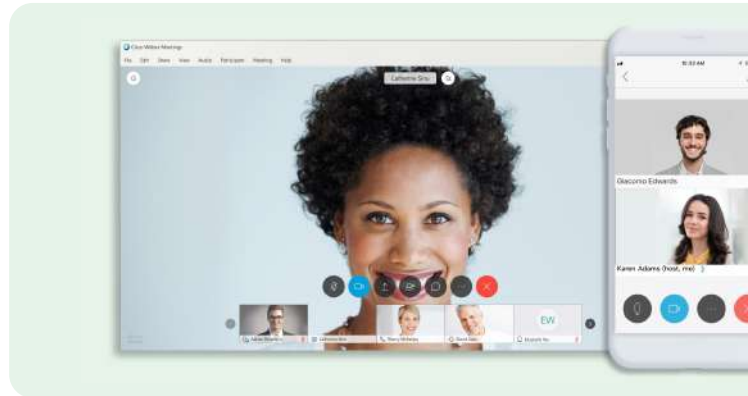
# VoIP

Hosted VoIP with Teams and Webex. Fully scalable from single users to multi-site call centre solutions.



No upfront hardware and installation costs

- ✓ Hosted & Fully Scalable VoIP
- ✓ Mobile App Included
- ✓ Call Centre Solutions
- ✓ Microsoft Teams Integration
- ✓ Custom Auto Attendants
- ✓ Advanced Call Centres
- ✓ Centralised Reporting
- ✓ Secure Call Recordings
- ✓ Cisco Webex Integration
- ✓ Cloud Hosted Infrastructure



"I would recommend them to anyone"  
Jim Bolton, Project Manager, Swift Group





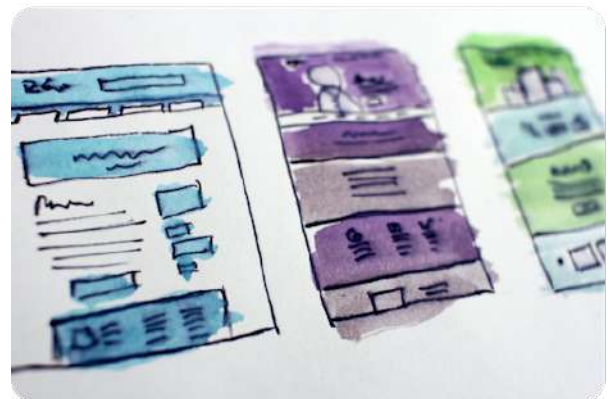
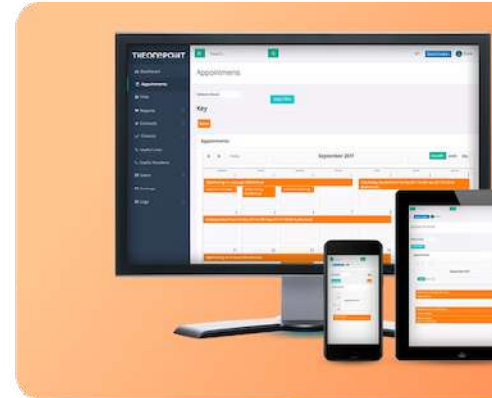
# Digital Services

Bespoke CRM, Websites, Mobile Apps, Ecommerce and more.

Automate  
your  
business!



- ✓ Bespoke CRMs
- ✓ Mobile Apps
- ✓ Websites
- ✓ Social Media Integration
- ✓ Cloud Hosting
- ✓ E-commerce
- ✓ Design and UX
- ✓ First Class Support



"Friendly, knowledgeable and professional"  
Iain Bland, MD, PDS



# Connectivity

Get faster speeds and WiFi everywhere with our secure managed networks.

Go faster  
for less!

- ✓ Obtain Faster Speeds
- ✓ Increase Network Security
- ✓ Temporary Connectivity
- ✓ Mobile Connectivity
- ✓ Disaster Recovery
- ✓ Dark Fibre
- ✓ Network Management



“Value for money and a face to face support service that makes a significant difference”





# Print

Hassle-free secure print for your office and home. Fixed price plans available.

Free print audit!

**Canon** Therefore

- ✓ Secure Print
- ✓ Fixed Price
- ✓ Managed Print as a Service
- ✓ Information Management
- ✓ Office Printers and Photocopiers
- ✓ Information Security
- ✓ Large Format Printers
- ✓ Finance Automation



**"No request is too much hassle"**  
Nicki Shipley, Managing Partner, Smailes Goldie Group

**THEonePOINT**



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## We help great causes

The One Point Foundation continue to raise vital funds for local and national charities through organised events, fundraisers, payroll raffles and more. Our foundation committee includes a diverse representation from our teams that make the decisions about how and where our efforts are gifted. Each year we publish a set of 'Social Impact' accounts celebrating our efforts and the causes we hold close to our hearts.

**£30k+ donated and counting**

15+

## Years in the business

Martin Lauer founded The One Point in 2005. We have been delivering excellent customer service and support ever since.

20,000K+

## Users supported

We continue to grow by building really strong relationships with organisations throughout the UK.

300,000,000+

## VoIP calls connected

We carry millions of calls over our VoIP platform every year, proof that we are a reliable partner for your business.



We are very proud to supply the NHS by meeting the highest NHS governance standards. We played a key role during C-19 pandemic and work daily to equip a modernised NHS.



Our exclusive direct partnership with O2 marries the UK's Number 1 mobile network with great pricing and award-winning service from us.



Our Gold partner status is the highest recognition Microsoft award for expertise, consultancy and technical support. Work with the best.

## Our sister companies

**loop**



*think* **360**

**IT@SPECTRUM**

Together with our sister companies we are able to supply you with your every tech need. Talk to us today.

**We're nationally recognised.**  
Here are some of our recent awards.



Best Customer Service  
Winner 2020



Best Unified Comms Dealer  
Winner 2020



Keeping Britain Working  
(Supplier) Finalist 2020



Reseller of the Year Winner  
2020



Customer & Digital  
Excellence Award Winner  
2015 - 2021



UK Apprenticeship  
Employer of the Years 2021



Partner of the Year Awards  
Winner 2019 - 2021



Hull Daily Mail Business  
Awards: Customer Focus  
Winner 2021





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